

# Education Schedule



## FEBRUARY 2012

02/08/12	9:00 - 12:00	<u>2012 Real Estate Mediation Institute</u>
02/09/12	11:30-1:30	<u>Basic zipForm</u>
02/10/12	9:30-12:30	<u>Sales Person/Broker License Review &amp; Renewal</u>
02/15/12	9:00-10:30	<u>Commercial Marketing Session</u>
02/16/12	9:30-2:30	<u>Become a Certified REO/Foreclosed Properties Listing Agent Specialist</u>
02/17/12	9:30-11:30	<u>Advanced zipForm</u>
02/17/12	11:00-1:00	<u>2012 Economic and Real Estate Forecast</u>
02/21/12	9:30-11:30	<u>Basic ZipForm</u>
02/22/12	10:00-11:00	<u>How to Maximize Your \$ale without Fail</u>
02/22/12	11:30-2:00	<u>Advanced 1031 Exchange</u>
02/23/12	8:30-4:30	<u>Certified Condominium Specialist/CID Designation</u>
02/27/12	9:30-11:30	<u>Advanced zipForm</u>
02/29/12	9:30-12:30	<u>Advanced Probate - CA Probate Specialist Part 2</u>
02/29/12	1:00 - 2:30	<u>Closing More Sales in Today's Real Estate Economy</u>

This calendar is subject to change. Please refer to the Education Calendar on our website, [www.bhglar.com](http://www.bhglar.com), for an up-to-date class schedule and additional information

All seminars are held at:  
**BEVERLY HILLS/GREATER LOS ANGELES ASSOCIATION OF REALTORS®**  
6330 San Vicente Boulevard, Suite 100• Los Angeles, CA 90048

**REGISTER ONLINE AT [WWW.BHGLAAR.COM](http://WWW.BHGLAAR.COM)**

For more information contact the **Education Department**  
at 310.967.8800 x 213 or [education@bhglar.com](mailto:education@bhglar.com)